

Company Fact Sheet

Who We Are

We are a data-driven company that's engineer focused.

Why? Because today every business is powered by modern, digital experiences, and everyone expects them to be fast, easy, and secure.

The quality of the digital experiences you deliver—and the success of your business—depends on empowering your engineers with a data-driven approach to planning, building, deploying, and running great software.

New Relic gives engineers the platform and tools to take a data-driven approach to every stage of the software lifecycle.

We help them go beyond surface-level data and fill in the gaps, confirm the guesses, and overcome assumptions, and opinions that take engineers out of their creative flow every day. Now they can improve mean time to resolution, planning cycle times, change failure rates and release frequency.

This helps millions of engineers at companies like Anheuser-Busch InBev, adidas, American

Red Cross, Australia Post, Blackline, Forbes, GoTo Group, Mercado Libre, Riot Games, Sainsbury's, Signify Health, TopGolf, Verizon, and World Fuel Services (WFS) improve uptime, reliability, and operational efficiency to deliver exceptional customer experiences that fuel innovation and top line growth.

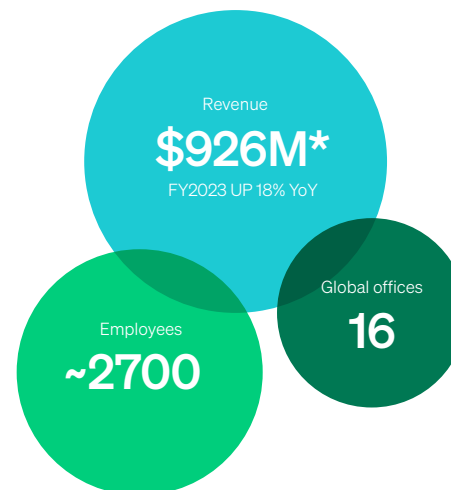
Empower your engineers with the data they need to measure, improve, and grow your digital business. New Relic: Data for engineers.

New Relic empowers engineers to make decisions with data, not opinions.

- › **All telemetry on one secure cloud**—metrics, events, logs and traces—no separate databases.
- › **One price per user** with no-brainer \$.30/GB ingest. No confusing bundle of SKUs.
- › **First usage-based consumption pricing** for easy scaling and 3-7X more value.
- › **Workflow integration** for fast onboarding and better visibility.
- › **AI assist** at every step to get to the root cause faster.

OUR MISSION

Help every engineer do their best work every day—using data, not opinions—at every stage of the software lifecycle.



*Revenue is measured for the fiscal year ended March 31, 2023, which is up 18% year-over-year from fiscal 2022. Employee count is measured as of March 31, 2023

INNOVATION HIGHLIGHTS

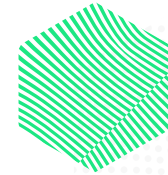
- › 2.4 trillion data points queried per minute
- › 3 billion data points ingested per minute, 150+ petabytes of data per month, and 160+ billion web requests served each day by New Relic's telemetry data platform (NRDB)
- › 470+ integrations including Kubernetes, Docker, Serverless, as well as AWS, Azure, and GCP services
- › 111 programming languages

RECOGNITION

- › Fortune Best Workplaces in Tech™ 2022
- › Fortune Best Workplaces for Millennials™ 2022
- › PEOPLE Magazine Companies That Care 2022
- › Inc.'s Best Led Companies 2021
- › Human Rights Campaign Corp. Equality Index 2021
- › Gartner MQ Leader for APM Suites 10 years in a row
- › Gartner's Voice of the Customer Report Highest peer-rated APM vendor, with 4.7 out of 5 rating and 91% recommendation rate
- › #1 Market Share in IDC SaaS ITOM report

LOCATIONS

Barcelona | Bengaluru | Berlin | Hyderabad | London | Melbourne | Munich | Paris | Portland | San Francisco | Seoul | Singapore | Sydney | Tel Aviv | Tokyo | Zurich



Company Milestones

